

OUR MISSION

Our mission is to facilitate the exchange of goods and services in an environment of fair and equitable trading to create a feeling of well being over and above the member's expectation

OUR GUIDING PRINCIPLES

- Our prosperity parallels that of our community, locally, nationally and internationally
- Every policy decision is based upon the wellbeing of our members
- We endeavor to create a feeling of wellbeing over and above the expectation of licensees, staff and members
- We embrace all cultures, we judge none
- Risk making a wrong decision quickly rather than no decision at all
- Licensees are most important to continued growth, as are staff and members
- Staff ideas are valued as we continually strive to improve the business formula
- Dare to be different – think and work faster, smarter and with less
- One thing that can be promised is change – it inspires innovation
- Communication engenders trust and loyalty – ring back
- If you become emotional in a decision, pass it on to someone else

OUR VALUES

INTEGRITY

Walking our talk, standing in our own truth

COMMUNITY

Helping and giving back to our community

EDUCATION

Continually educating ourselves enabling healthy growth

KNOWLEDGE

Acquiring knowledge and addressing the needs of our customers and the greater community

RESPECT

Respecting each other, our valued customers, and the underprivileged

COMMUNICATION

Encouraging open and continual communication; building trust

News

From E Banc Trade UK

The Super League World Cup Challenge 2004



In this issue:

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Bradford Bulls v Penrith Panthers - “When Two Worlds Collide” The Alfred McAlpine Stadium 13th February 2004 – “We were there!”

E Banc Trade is associate Match Sponsors for 2004 along with such giants as: Gillette, Sanyo, Vauxhall, Hyundai, AXA, Sainsburys, Casio, Virgin, Financial Times, Green Flag, William Hill, Powergen, Konica-Minolta, Duracell, Ask Jeeves, Bosch, Sloggi, Ceruti 1881 and William Hill.

TV Coverage was received via Sky Sports Europe, BBC, Foxtel Australia,

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Events

E Banc Trade sees good success in Rome



E Banc Vets Squad, Rome 2004

March Members Events

The March E Banc Trade event will be held at the beautiful headquarters of District 1130 of the Rotarians International at York Gate, Regents Park.

Venue: 6 York Gate, Regents Park NW1

Time: 6.30 pm to 9pm

Nearest tube station: Baker Street - Bakerloo Line, Circle Line

Make this event work for you.

Bring your products, brochures, price lists, vouchers etc and bring a potential member

It is not only a great social event but also a fantastic opportunity to meet potential clients or new business partners.

Mother's Day and Easter are just around the corner! So we have invited members to present some of their products and special offers:

Chocolates from Le Delicieux Gout de Belgique

Now run by new owners Neil and Sue Murray offering loose and boxed Belgium chocolates for all occasions.

Jewellery

Beautiful jewellery from our new member Sandy Puffer of training company, Winning Developments.

Blankets

Winter is still here, so why not buy a blanket as a "warm" present from The Designer Blanket Company Ltd and their owner Andelko Marjanovic?

Crystal

Philip Mayer's exquisite crystal makes ideal gifts

Hats and Accessories

Original creations from Mary Spiteri's of Tit Fer Tat

If you have any current special offers you would like us to promote at the event email details to hq@uk.ebanctrade.com

Event Presentation

E Banc Licensee for West London Bill Warry will talk about why he became a licensee for E Banc.

An energetic small business entrepreneur, Bill Warry, has his hands fairly full running three businesses: an accountancy business with a speciality in helping foreigners get established in the UK, a Wine Club, and a discounted utility bills agency.

So why yet another business activity? "It was an opportunity that was just too good to miss," he said when he was offered the E Banc license. "After all I practically built the wine club through barter," he added. Information on the club and great wine offers can be found at www.chateauselect.co.uk.

"Campo's Gladiators Clash With the Barbarians" in Rome

This St Valentine's Day in Rome, rugby muscled in on romance as the Italians got back to their gladiatorial roots and took on the English when four teams of veteran rugby players relived the power and passion of why they love the game.

In an ideal curtain raiser to the 6 Nations clash between England and Italy on Sunday February 15th a band of travelling Englishman – kitted out in striking E Banc Trade jerseys and shorts - pit their rugby wits against the might of Italy led by rugby superstar David Campese. With Campese's appearance also sponsored by E Banc Trade, we were guaranteed TV coverage both on and off the pitch.

But The English Benedictine Barbarians' real super star was Dr Norman Bloom – Harley Street's fittest dentist! Norman was not only one of the top players on the pitch but also the instigator of E Banc Trade's sponsorship of the tour, itself.

Highlights of the tour included the televised presentation of the Barbarians and David Campese to the Mayor of Rome and Italian Minister of Sport during a fundraiser for children's charity, Mille Bambini, and a celebrity auction also for charity where E Banc Trade and the Barbarians with hosts, Capitoline, raised over Euro1000 for Benedictine Schools in the UK.

E Banc will be sponsoring the English Benedictine Barbarians' next tour in 2005.



Former Australian International David Campese models his E Banc jersey at the charity auction, held post-tournament at host club, Rugby Union Capitoline



In Focus

Travel On Trade and Online Classifieds...

Travel on Trade!

RCIAP and E Banc Trade have joined forces to offer members great deals on worldwide holidays

RCIAP is offering E Banc Traders a 50% Trade deal on vouchers to over 3500 international resorts right around the world!

Simply visit www.ebanctrade.com and click on the Travel With Trade Button found on the left of screen to view all of your possible destinations and to find out further information about this service.

New Members March 2004:

Irene Wrigstedt, Talk Fundraising Ltd, (London Central), pan -European telemarketing.

Sandy Puffer, Winning Development, (London West), sales training and management consultancy

Promote Yourself to the Network!

Do you have a product or service you want to promote? Then use our Online Classifieds service. Full instructions on how to use this facility are available online at www.ebanctrade.com

Classifieds Rules:

To ensure the viability of the classifieds and to maintain a credible service that reflects our trade philosophy the following pricing rules will apply to all items displayed on the E Banc Trade Classifieds site:

all items under £50 in value must be on 100% trade

all items over £50 must have a minimum 30% trade component



E Banc Trade UK

Enquiries:

9am to 6pm - 020 7566 2611

6pm to midnight - 077 6483 8181

Authorisations: 0800 376 1776.

E Banc Licensees

London West: Bill Warry

London City & Southwark: Darryl Samuels

London Central: Leonard Specterman

London North: Des Daly

Hertfordshire: Des Daly

To be included in our monthly E Banc Trader you can send your trade special information to:

Email: hq@uk.ebanctrade.com

or contact our Head Office on

Phone: 020 7566 2611

Work the Dream

E Banc Trade works