

# NEWSLETTER

BALLARAT & BENDIGO AREA

VOLUME 1, ISSUE 2, MAY 2004

## Talk is Cheap when you trade with confidence



Often one of the challenges of any barter system is making it work for you and your business. The people at E Banc Trade have been very mindful of this point. Do you know that

you can have your monthly telephone bill paid with, in part using E Banc Trade dollars, and in some cases using 100% trade dollars. Imagine being able to use trade dollars

to offset one of the major expenses to your business, month after month. You will find included with your E Banc Trade package this month, information about just one of the many telephone packages that are available through E Banc Trade. I have specifically chosen to include the 'Fair Price Telecom Services' package because the call costs rates represent some of the cheapest available. You can compare the prices yourself, but from my reckoning they are even better rates than those offered by **AAPT Business**

**Plan, Telstra Small Business Line Plus & Corporate Telecom.** If you are interested in looking further into E Banc Trade telephone plans just give Nev a call on 5447 2113 or 0418 346307. There are many telephone packages available, with many still using Telstra as their carrier.

**5** big reasons to choose didjital for your ...

### Web Design

- Our packages are very affordable
- We're local to Buninyong
- We create quality web-sites
- You can alter your own web-site
- We belong to the 100% Club

[www.didjital.com.au](http://www.didjital.com.au)

**Ph. 5341 3812**

Act now fill out the application forms included with this newsletter and fax or post them to the address shown:

\* 2004 Trade Service Application Form

\* E-Banc Trade 'Automatic Transaction Deduction Authority' Form

# About E-Banc Trade Sponsorship Funding

E Banc Trade often provides funding to clubs, organizations and individuals in trade dollar. These dollars can be spent with anyone within E Banc Trade membership. The E Banc national membership now totals around 12,000 members. Amounts given for funding range from between \$1000 to \$100,000 E Banc Trade dollars.

Organisations and individuals who receive approval for sponsorship funding must complete a 'Membership Application' form. A membership fee of up to \$214.50 may apply, and E Banc Trade may also charge a cash transaction fee of 3.3% on trade funds spent. All of our funding offers are made available in trade dollars. It

should be particularly noted that the Australian Taxation Office has ruled that Trade Dollar sponsorships may attract GST and if applicable will be payable by the funding recipient to the ATO in Australian dollars.

We are very proud of our company and look forward to continued growth. Our philosophy of providing an efficient, fair and equitable trading facility is reflected in our willingness to assist community and sporting organisations. Through our considerable network of members those organizations granted sponsorships are able to procure almost any conceivable product ranging from everyday simple requirements through to

major expense items such as building improvements.

E Banc Trade members enjoy the benefit of access to the goods and services of other E Banc Trade members on a part cash, part trade dollar basis. This of course varies according to the individual member's business policies. Our rapidly expanding membership base ensures extensive availability of services or products required, and those sponsored soon realise that a wonderful world has been opened to them.

To enjoy the full benefits of our system, it is important to apply a little research into the wide range of goods and services available. This can be done by perusing the hard cover directory supplied with your membership kit, or checking out our website on [www.ebanctrade.com](http://www.ebanctrade.com). It is then simply a matter of contacting the member that you choose to supply the goods or services required. Remember that any funds that we may grant to you are to be used for sponsorship related expenditure only. Any expenditure outside the guidelines of our agreement will not be viewed favorably and may result in a full review of our arrangement.

It is also important to take into account that each of our members are in business in their own right. As a recipient of sponsorship funds, you must abide by the Rules and

Regulations governing E Banc Trade membership and should not make unreasonable demands in relation to the trade component of articles or services, or related to the delivery of such articles or services. Any such action would constitute a breach of the terms and conditions of your sponsorship and your account will be reviewed accordingly.

Your organisation may be requested to submit a proposal, along with this application form, outlining advertising exposure offered in return for E Banc Trade sponsorship. Providing advertising banners, and other promotional materials is your responsibility and official E Banc Trade logos will be supplied on request. Sponsored organizations who do not honour their advertising and promotional arrangements may have their sponsorship cancelled, and funding withdrawn.

The sponsorship term is initially for a 12 month period, however an extension may be negotiated. Sponsorship funding may be provided in incremental amounts, depending on successful spend down or previous funding. E Banc Trade is happy to assist if you are having difficulty spending your trade funds, however it is the responsibility of the sponsored organization to do the necessary research to locate trading members with whom they can transact.

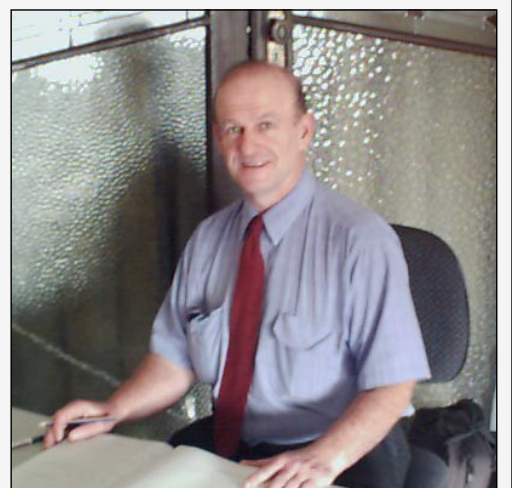


Paul (Bendigo Toner Replacements) with Neville at a recent E Banc Trade breakfast at The Pancake Kitchen, Ballarat.

## MEMBER PROFILE:

### Vince Wood - Bowen Therapist

Vince Wood, Vice-President of the Bowen Association of Australia, has been specialising in Bowen therapy for the past 10 years. Bowen Therapy involves an initial stimulation of muscles and pressure points, and the observation of how the body responds. Based on that response, the Bowen practitioner can then assess how the body may be compensating for a problem affecting another part of the body. Bowen Therapy is a gentle, manipulative process and can be done through clothing. Vince is one of three Bowen therapists based at the Bendigo Bowen Centre in Queens Street, Bendigo. You can contact Vince Wood on 0438 537 228 or at the Bendigo Bowen Centre on (03) 5442 2249.



# DINING OUT WITH MEMBERS

## WARRNAMBOOL - Tuesday 15<sup>th</sup> June

7:00pm Evening Meal  
Gateway Motor Inn  
69 Raglan Parade, Warrnambool

## BALLARAT - Wednesday 16<sup>th</sup> June

7:00pm Evening Meal  
The Pancake Kitchen  
2 Grenville Street South, Ballarat

## BENDIGO - Thursday 17<sup>th</sup> June

7:00pm Evening Meal  
Gallery Café  
20 Mitchell Street, Bendigo

Items for discussion include: Telephone packages, Sponsorships, Newsletter & Info Pack and 100% Club.

**DATES STILL TO BE CONFIRMED**



Vincent, E Banc Member and the proprietor of The Pancake Kitchen, Ballarat.

## 100% CLUB - Only available Ballarat & Bendigo

The 100% Club is being trialed locally, with the agreement being sent out with the April Info Pack. Members are making a commitment to trade at 100% between each other. When dealing with members outside the 100% club members can trade as their normal % trade component negotiable. BUT MUST TRADE AT 100% WITH OTHER 100% CLUB MEMBERS WITH ALL GOODS AND SERVICES LISTED IN THE DIRECTORY. Members will be identified with a

vinyl sticker that will be attached to their E Banc Trade Card will take a little while to establish. Let me know if you need a card. A 100% Club membership directory will be printed on the inside cover of the Bendigo and Ballarat Membership Directories and will include all areas Bendigo and Ballarat. Lets unite and look after each other. Once again lets look at the reasons for the establishment of the 100% Club. In E Banc Trade how often does this happen...you have always traded at

100% only to be told when you go to buy from other member that they only trade at 20% - 50% or varied every time.

Without have to ask what trade percent each time, Members of the 100% Club will know that other members of the Club are trading at 100% every time. Included in the agreement will be a code of ethics that each member will only use the goods and services obtained through the 100% Club for their own or immediate family use,

not to be on-sold for conversion or bought for friends etc. It's your 100% Club, lets make it work for our own club members.

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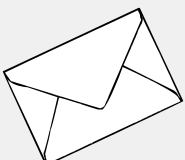
### Web Hosting

- Our packages are very affordable
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- Our servers are Australian based
- We offer fully featured hosting
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To make a contribution to this newsletter, please contact your E Banc Trade licensee for Ballarat and Bendigo:



Neville Maconachie  
80 Aspinall Street  
Golden Square 3555  
Phone Numbers: 5447 2113 or 0418 346307  
Email: [neville@ebanctrade.com](mailto:neville@ebanctrade.com)